



Partnerships

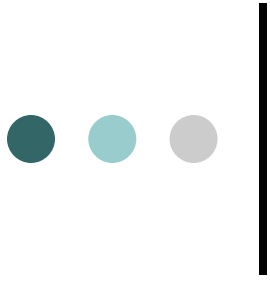
A few examples

from the Midwest Consortium for
Hazardous Waste Worker Training

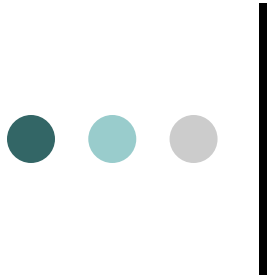


American Dairy Brands, WI

- ...We rely on Lakeshore Technical College...
- ...every year...



- Hazard: Ammonia
- Prevalent in Agricultural communities
- Training need:
 - Annual refresher
 - Storage security



- Local provider understands hazards
- Customized
 - Plant tour
 - Photos
- Revised annually



Port Huron HazMat Team

- Hazard: transportation across borders
- Unknown materials
- Training need
 - Technician level



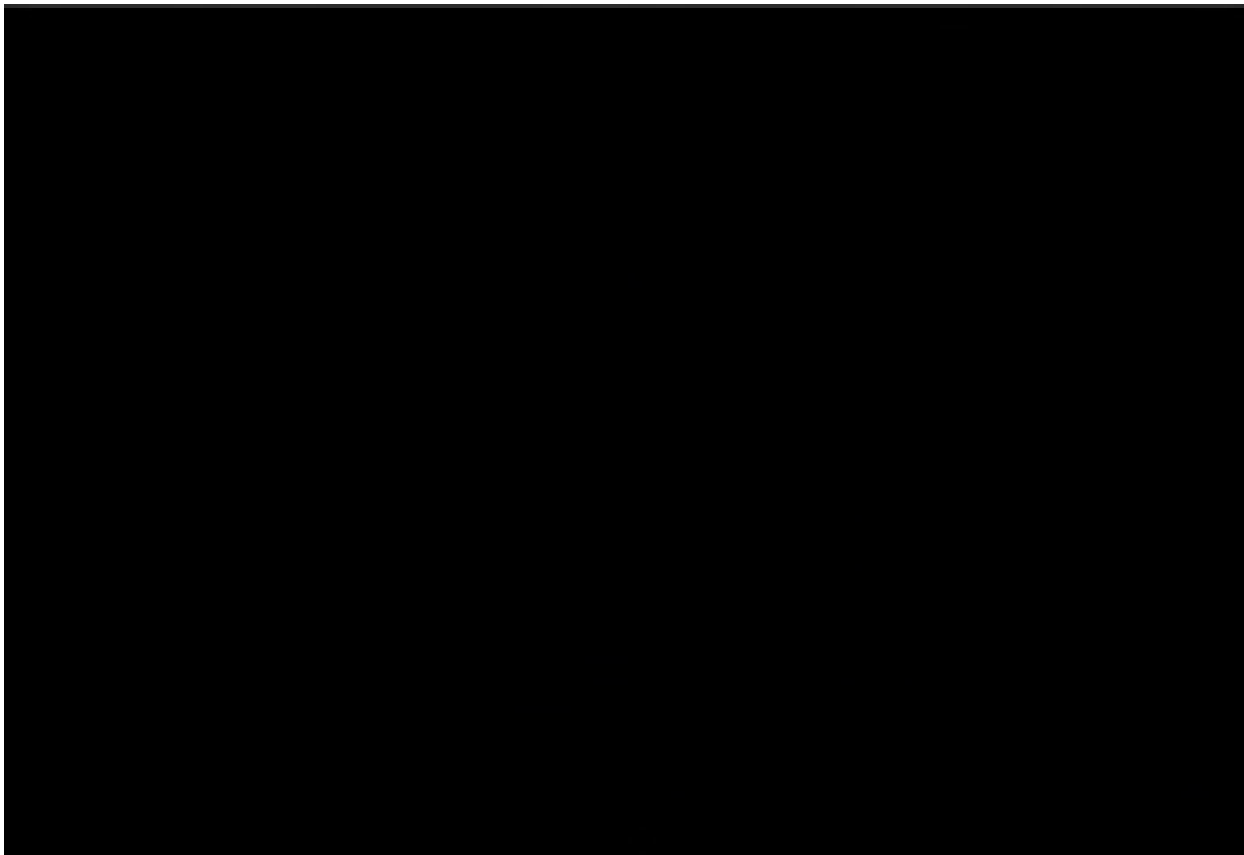


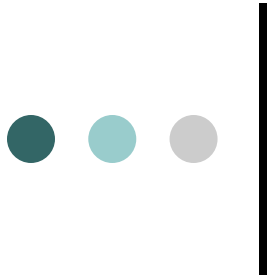
Neilsen and Bainbridge, TN

- Electroplating shop
- Chemical Storage
- Production
- Training need: Emergency response

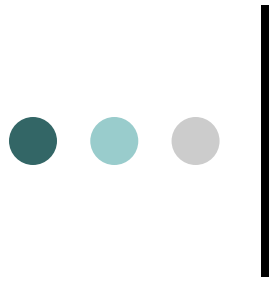


Neilsen and Bainbridge, TN



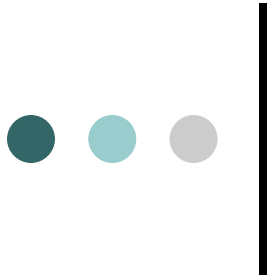


- Local provider
- Customized
 - Visited plant
 - Used plant scenarios



U.S. Oil Co., Inc

- Hazard: oil and oil products
 - Small company
- We do not have a safety director and rely on Lakeshore Technical College to provide training and information ... for a safe environment
- Training needed: emergency response



- Local provider understands
 - Potential hazards re: 1910.120
 - Additional needs
- Customized
- Additional services



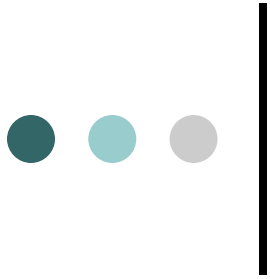
Added Service

- With a partnership established
 - Additional services
 - Additional training



Ford Motor Company

- Hazard: stored and process materials
- Training needed
 - Emergency response
 - Standardized



- One provider
- Customized
 - Plant operation
 - Photos
- Identify and fill additional needs



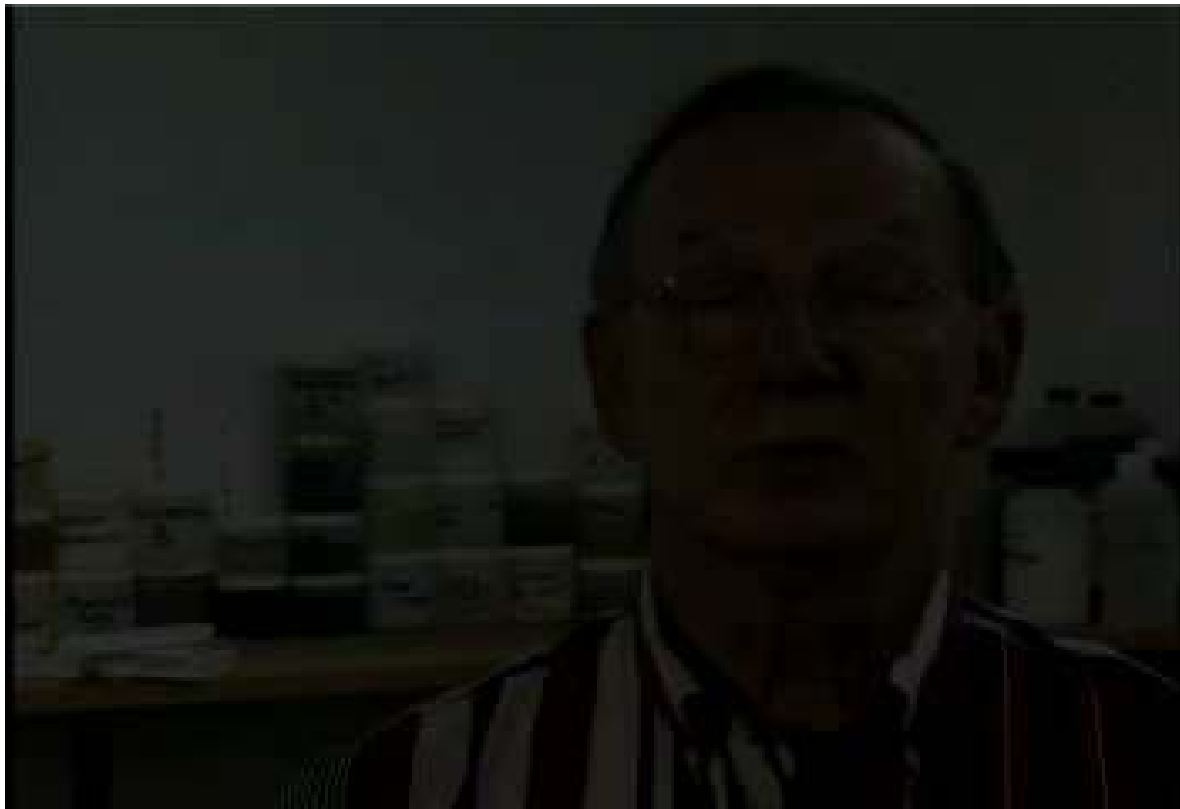
Added service

- New Programs
 - Confined Space Rescue
 - Rescue from Fall
 - Evacuation Coordination

Added Service...

Technical Plating and
Rubber, Inc., TN







Partnerships

- Training need
- Customized, Responsive to Needs
- Established as resource
 - Training
 - Environmental services